#### Translation

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# Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2017 (Based on Japanese GAAP)

January 31, 2018

Company name: Hodogaya Chemical Co., Ltd.

Stock exchange listing: Tokyo

Stock code: 4112 URL http://www.hodogaya.co.jp/

Representative: President Yuto Matsumoto

Inquiries: General Manager, Corporate Planning

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Department

Scheduled date to file Quarterly Securities Report: February 13, 2018

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2017 (from April 1, 2017 to December 31, 2017)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                     | Net sales       |       | Operating pr    | ofit  | Ordinary pro    | ofit  | Profit attributa<br>owners of pa |       |
|-------------------------------------|-----------------|-------|-----------------|-------|-----------------|-------|----------------------------------|-------|
|                                     | Millions of yen | %     | Millions of yen | %     | Millions of yen | %     | Millions of yen                  | %     |
| Nine months ended December 31, 2017 | 28,154          | 18.9  | 2,992           | 233.3 | 3,582           | 272.4 | 2,405                            | 135.7 |
| Nine months ended December 31, 2016 | 23,675          | (2.0) | 897             | _     | 961             | _     | 1,020                            | _     |

|                                     | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
|                                     | Yen                | Yen                        |
| Nine months ended December 31, 2017 | 304.46             | -                          |
| Nine months ended December 31, 2016 | 129.11             | -                          |

#### (2) Consolidated financial position

|                         | Total assets    | Net assets      | Equity ratio |
|-------------------------|-----------------|-----------------|--------------|
|                         | Millions of yen | Millions of yen | %            |
| As of December 31, 2017 | 57,523          | 37,432          | 60.1         |
| As of March 31, 2017    | 53,430          | 33,857          | 59.5         |

#### 2. Cash dividends

|                                       |                 | Annual dividends per share  |     |       |       |  |  |  |  |
|---------------------------------------|-----------------|---|-----|-------|-------|--|--|--|--|
|                                       | 1st quarter-end | 1st quarter-end 2nd quarter-end 3rd quarter-end Fiscal year-end Total |     |       |       |  |  |  |  |
|                                       | Yen             | Yen   | Yen | Yen   | Yen   |  |  |  |  |
| Year ended March 31, 2017             | _               | 2.50  | _   | 35.00 | _     |  |  |  |  |
| Year ending March 31, 2018            | -               | 25.00   | _   |       |       |  |  |  |  |
| Year ending March 31, 2018 (Forecast) |                 |   |     | 25.00 | 50.00 |  |  |  |  |

#### 3. Forecast of consolidated financial results for the year ending March 31, 2018 (from April 1, 2017 to March 31, 2018)

### Percentages indicate year-on-year changes

|           | Net sales       |      | Operating pr    | ofit | Ordinary pro    | ofit | Profit attributa<br>owners of pa |     | Earnings per share |
|-----------|-----------------|------|-----------------|------|-----------------|------|----------------------------------|-----|--------------------|
|           | Millions of yen | %    | Millions of yen | %    | Millions of yen | %    | Millions of yen                  | %   | Yen                |
| Full year | 38,200          | 10.0 | 3,700           | 73.8 | 3,700           | 76.7 | 2,000                            | 2.5 | 253.10             |

#### 4. Notes

(1) Changes in significant subsidiaries during the nine months ended December 31, 2017 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No Changes in accounting policies due to other reasons:

No Changes in accounting estimates:

No

Restatement of prior period financial statements: No

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| I otal n  | lotal number of issued shares at the end of the period (including treasury shares) |                                       |                                     |                                       |  |                  |
|---|--|---------------------------------------|-------------------------------------|---------------------------------------|--|------------------|
| As o  | f December 31, 2017  | 8,413,726 shares As of March 31, 2017 |                                     | 8,413,726 shares As of March 31, 2017 |  | 8,413,726 shares |
| Numbe   | er of treasury shares at the end of the  | e period                              |                                     |                                       |  |                  |
| As o  | f December 31, 2017  | 513,259 shares                        | As of March 31, 2017                | 511,518 shares                        |  |                  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |  |                                       |                                     |                                       |  |                  |
| Nine  | months ended December 31, 2017   | 7,901,516 shares                      | Nine months ended December 31, 2016 | 7,904,909 shares                      |  |                  |

# **Quarterly consolidated financial statements** Consolidated balance sheets

Total assets

|                                       |                      | (Millions of yen)       |
|---------------------------------------|----------------------|-------------------------|
|                                       | As of March 31, 2017 | As of December 31, 2017 |
| Assets                                |                      |                         |
| Current assets                        |                      |                         |
| Cash and deposits                     | 7,172                | 9,947                   |
| Notes and accounts receivable - trade | 12,250               | 10,103                  |
| Merchandise and finished goods        | 3,012                | 4,100                   |
| Work in process                       | 415                  | 330                     |
| Raw materials and supplies            | 1,207                | 1,620                   |
| Deferred tax assets                   | 554                  | 536                     |
| Other                                 | 379                  | 745                     |
| Allowance for doubtful accounts       | (21)                 | (14)                    |
| Total current assets                  | 24,972               | 27,370                  |
| Non-current assets                    |                      |                         |
| Property, plant and equipment         |                      |                         |
| Buildings and structures, net         | 6,414                | 6,164                   |
| Land                                  | 11,234               | 11,499                  |
| Other, net                            | 2,538                | 2,398                   |
| Total property, plant and equipment   | 20,186               | 20,061                  |
| Intangible assets                     |                      |                         |
| Goodwill                              | 14                   | 8                       |
| Other                                 | 198                  | 191                     |
| Total intangible assets               | 212                  | 200                     |
| Investments and other assets          |                      |                         |
| Investment securities                 | 7,407                | 9,084                   |
| Long-term loans receivable            | 15                   | 30                      |
| Net defined benefit asset             | 282                  | 346                     |
| Other                                 | 558                  | 627                     |
| Allowance for doubtful accounts       | (205)                | (197)                   |
| Total investments and other assets    | 8,058                | 9,891                   |
| Total non-current assets              | 28,457               | 30,153                  |

53,430

57,523

|   | 1 036 101 2017       | (Willions of yell)      |
|---|----------------------|-------------------------|
|   | As of March 31, 2017 | As of December 31, 2017 |
| Liabilities   |                      |                         |
| Current liabilities                                   |                      |                         |
| Notes and accounts payable - trade                    | 4,612                | 5,452                   |
| Short-term loans payable                              | 3,766                | 3,506                   |
| Income taxes payable                                  | 291                  | 392                     |
| Provision   | 458                  | 246                     |
| Other   | 1,363                | 1,802                   |
| Total current liabilities                             | 10,491               | 11,400                  |
| Non-current liabilities                               |                      |                         |
| Long-term loans payable                               | 5,346                | 4,375                   |
| Deferred tax liabilities                              | 1,882                | 2,425                   |
| Deferred tax liabilities for land revaluation         | 1,228                | 1,228                   |
| Provision   | 82                   | 82                      |
| Net defined benefit liability                         | 88                   | 80                      |
| Asset retirement obligations                          | 79                   | 79                      |
| Other   | 372                  | 418                     |
| Total non-current liabilities                         | 9,080                | 8,690                   |
| Total liabilities                                     | 19,572               | 20,090                  |
| Net assets  |                      |                         |
| Shareholders' equity                                  |                      |                         |
| Capital stock   | 11,196               | 11,196                  |
| Capital surplus                                       | 9,589                | 9,588                   |
| Retained earnings                                     | 6,056                | 7,987                   |
| Treasury shares                                       | (1,709)              | (1,721)                 |
| Total shareholders' equity                            | 25,132               | 27,051                  |
| Accumulated other comprehensive income                |                      |                         |
| Valuation difference on available-for-sale securities | 2,238                | 3,444                   |
| Revaluation reserve for land                          | 2,783                | 2,783                   |
| Foreign currency translation adjustment               | 1,205                | 930                     |
| Remeasurements of defined benefit plans               | 437                  | 358                     |
| Total accumulated other comprehensive income          | 6,664                | 7,516                   |
| Non-controlling interests                             | 2,060                | 2,864                   |
| Total net assets                                      | 33,857               | 37,432                  |
| Total liabilities and net assets                      | 53,430               | 57,523                  |
| Total mathres and not assets                          |                      | 31,323                  |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

# Consolidated statements of income (cumulative)

|   |                   | (Millions of yen) |
|---|-------------------|-------------------|
|   | Nine months ended | Nine months ended |
|   | December 31, 2016 | December 31, 2017 |
| Net sales   | 23,675            | 28,154            |
| Cost of sales   | 16,020            | 17,837            |
| Gross profit  | 7,655             | 10,317            |
| Selling, general and administrative expenses            | 6,757             | 7,324             |
| Operating profit  | 897               | 2,992             |
| Non-operating income                                    |                   |                   |
| Interest income   | 19                | 13                |
| Dividend income   | 115               | 158               |
| Foreign exchange gains                                  | 19                | 409               |
| Rent income on non-current assets                       | 43                | 43                |
| Miscellaneous income                                    | 49                | 145               |
| Total non-operating income                              | 247               | 770               |
| Non-operating expenses                                  |                   |                   |
| Interest expenses                                       | 77                | 63                |
| Environmental maintenance expenses                      | 90                | 80                |
| Miscellaneous loss                                      | 16                | 36                |
| Total non-operating expenses                            | 183               | 180               |
| Ordinary profit   | 961               | 3,582             |
| Extraordinary income                                    |                   |                   |
| Gain on sales of non-current assets                     | 80                | 12                |
| Gain on sales of investment securities                  | 11                | _                 |
| Subsidy income  | 3                 | 1                 |
| Total extraordinary income                              | 95                | 13                |
| Extraordinary losses                                    |                   |                   |
| Loss on retirement of non-current assets                | 6                 | 5                 |
| Loss on valuation of investment securities              |                   | 0                 |
| Total extraordinary losses                              | 6                 | 5                 |
| Profit before income taxes                              | 1,051             | 3,589             |
| Income taxes  | 283               | 501               |
| Profit  | 767               | 3,088             |
| Profit (loss) attributable to non-controlling interests | (253)             | 682               |
| Profit attributable to owners of parent                 | 1,020             | 2,405             |
| *   |                   |                   |

## Consolidated statements of comprehensive income (cumulative)

|   | ,                 | (Millions of yen) |
|---|-------------------|-------------------|
|   | Nine months ended | Nine months ended |
|   | December 31, 2016 | December 31, 2017 |
| Profit  | 767               | 3,088             |
| Other comprehensive income                            |                   |                   |
| Valuation difference on available-for-sale securities | 1,109             | 1,205             |
| Foreign currency translation adjustment               | (111)             | (146)             |
| Remeasurements of defined benefit plans, net of tax   | (43)              | (78)              |
| Total other comprehensive income                      | 954               | 980               |
| Comprehensive income                                  | 1,722             | 4,068             |
| Comprehensive income attributable to                  |                   |                   |
| Comprehensive income attributable to owners of parent | 2,006             | 3,257             |
| Comprehensive income attributable to non-controlling  | (284)             | 811               |
| interests   | (== 1)            | 011               |

## Consolidated statements of cash flows

|  | Nr. d. 1.1        | (Millions of yen) |
|--|-------------------|-------------------|
|  | Nine months ended | Nine months ended |
|  | December 31, 2016 | December 31, 2017 |
| Cash flows from operating activities                                       |                   |                   |
| Profit before income taxes   | 1,051             | 3,589             |
| Depreciation   | 1,161             | 1,064             |
| Amortization of goodwill   | 5                 | 6                 |
| Increase (decrease) in provision   | (210)             | (227)             |
| Increase (decrease) in net defined benefit liability                       | (66)              | (131)             |
| Interest and dividend income   | (135)             | (172)             |
| Interest expenses  | 77                | 63                |
| Foreign exchange losses (gains)  | (27)              | (389)             |
| Loss (gain) on sales of property, plant and equipment                      | (80)              | (12)              |
| Loss on retirement of non-current assets                                   | 6                 | 5                 |
| Loss (gain) on valuation of investment securities                          | _                 | 0                 |
| Loss (gain) on sales of investment securities                              | (11)              | _                 |
| Decrease (increase) in notes and accounts receivable - trade               | 1,631             | 2,158             |
| Decrease (increase) in inventories   | (893)             | (1,383)           |
| Increase (decrease) in notes and accounts payable - trade                  | 988               | 831               |
| Increase/decrease in other assets/liabilities                              | 539               | 144               |
| Increase (decrease) in accrued consumption taxes                           | (112)             | (115)             |
| Other, net   | 21                | (40)              |
| Subtotal   | 3,943             | 5,390             |
| Interest and dividend income received                                      | 130               | 171               |
| Interest expenses paid   | (80)              | (60)              |
| Income taxes paid  | (375)             | (496)             |
| Income taxes refund  | 12                | 49                |
| Net cash provided by (used in) operating activities                        | 3,631             | 5,053             |
| Cash flows from investing activities                                       |                   |                   |
| Payments into time deposits  | (827)             | (19)              |
| Proceeds from withdrawal of time deposits                                  | 814               | 543               |
| Purchase of property, plant and equipment and intangible assets            | (367)             | (824)             |
| Proceeds from sales of property, plant and equipment and intangible assets | 85                | 24                |
| Purchase of investment securities  | (0)               | (0)               |
| Proceeds from sales and redemption of investment securities                | 30                | 51                |
| Payments of loans receivable   | (2)               | (29)              |
| Collection of loans receivable   | 15                | 15                |
| Payments for guarantee deposits  | (72)              | (123)             |
| Proceeds from collection of guarantee deposits                             | 84                | 32                |
| Other, net   | 12                | (3)               |
| Net cash provided by (used in) investing activities                        | (227)             | (334)             |

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|-----|--------|-------|------------|-------|
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|     |        |       |            |       |

|   | Nine months ended<br>December 31, 2016 | Nine months ended December 31, 2017 |
|---|--|-------------------------------------|
|   |  |                                     |
| Cash flows from financing activities                        |  |                                     |
| Net increase (decrease) in short-term loans payable         | _                                      | (100)                               |
| Repayments of long-term loans payable                       | (1,257)                                | (1,130)                             |
| Cash dividends paid   | (214)                                  | (277)                               |
| Dividends paid to non-controlling interests                 | (3)                                    | (6)                                 |
| Proceeds from sales of treasury shares                      | 0                                      | 0                                   |
| Purchase of treasury shares                                 | (3)                                    | (12)                                |
| Repayments of lease obligations                             | (25)                                   | (22)                                |
| Net cash provided by (used in) financing activities         | (1,503)                                | (1,549)                             |
| Effect of exchange rate change on cash and cash equivalents | 11                                     | 128                                 |
| Net increase (decrease) in cash and cash equivalents        | 1,911                                  | 3,298                               |
| Cash and cash equivalents at beginning of period            | 6,175                                  | 6,597                               |
| Cash and cash equivalents at end of period                  | 8,087                                  | 9,896                               |